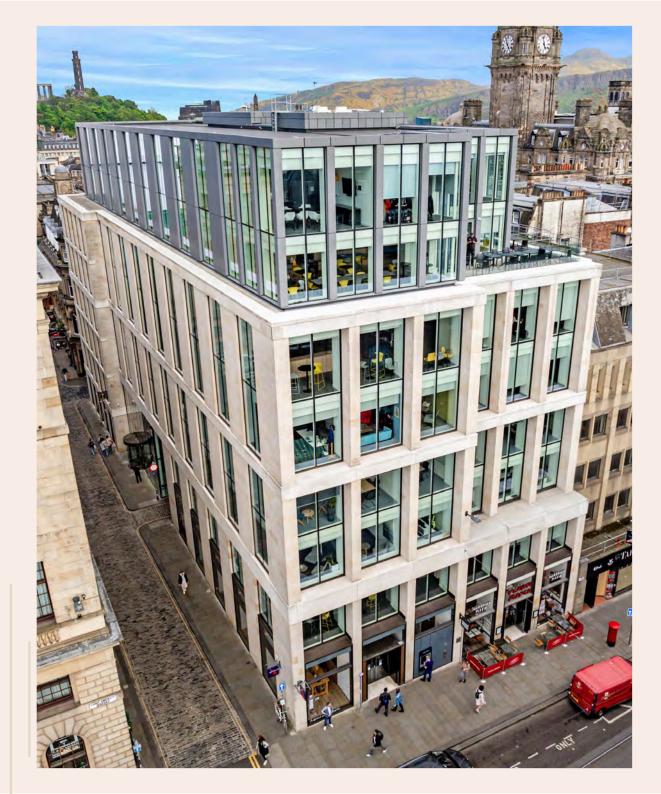


THE MINT BUILDING

St Andrew Square | Edinburgh | EH2 2AA





EXECUTIVE SUMMARY

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Edinburgh, Scotland's capital city, is one of the most dynamic and fastest growing cities in the UK.

The city is held in equally high regard as both a global commercial centre and an exciting tourist destination.

St Andrew Square is unequivocally Edinburgh's premier office and leisure location, with unrivalled public transport links and exceptional surrounding amenities.

The Mint Building is situated adjacent to the new £lbn St James Quarter development, with occupiers in the immediate vicinity including Harvey Nichols, Louis Vuitton, Gleneagles Townhouse, Dishoom and The Ivy.

Part of the award-winning mixed-use 'Registers' development, delivered by the highly regarded Chris Stewart Group in 2019.

The Mint Building extends to 70,467 sq.ft, comprising 59,427 sq.ft of best-in-class offices and 11,040 sq.ft of restaurant / retail accommodation.

EPC rating of A(7) and BREEAM 'Very Good' and all-electric office building.

Fully-let to four outstanding tenants – FNZ, Nationwide Building Society, Franco Manca and Tattu.

Income-weighted average Experian score of 98/100, reflecting 'Very Low Risk'.

Total net annual rental of £2,623,616 p.a, equating to £34.51/sq,ft on the offices and £49.37 - £52.13/sq.ft on the restaurant / retail.

Excellent opportunity to capture substantial immediate reversion of over 15%, with all leases containing rent reviews in 2024.

WAULT of 11.7 years to expiry and 10.2 years to nearest tenant break options, with 96% of contracted rent secure for over 10 years.

Heritable interest (Scottish equivalent of English Freehold).

Offers are sought in excess of £41,000,000, exclusive of VAT. The property is held in a Luxembourg domiciled SPV and a sale of either the asset or the SPV is available. A purchase at this level would reflect the following profile:

	Asset purchase (6.77% costs)	LuxCo purchase (1.80% costs)
Net initial yield (%)	6.0%	6.3%
Headline reversionary yield (%)	7.3%	7.7%
Capital value (£/sq.ft)	£582	£582







EDINBURGH

1111

Edinburgh continues to prove itself as one of the UK's strongest regional cities. Being the capital city of Scotland, Edinburgh is the country's political and legal centre and home to the Scottish Government and Scottish Parliament. The city remains the largest financial centre outside of London and is consistently voted one of the best places to live, work and visit in the UK.

Renowned for its cultural heritage, academic prowess and shopping, Edinburgh is continuing to maintain itself as a leading European city. Edinburgh was voted 'Time Out' World's Best City 2022.

Edinburgh is the second largest shopping destination in Scotland and is a major tourist destination attracting around 4.9 million visitors each year and accounting for a fifth of the UK's tourism expenditure.

Edinburgh has two UNESCO World Heritage sites, twelve international arts festivals and five Michelin starred restaurants. Edinburgh continues to attract more visitors every year and is the UK's most favoured conference destination outside London.







The population of Edinburgh is due to grow by 7% by 2043 to 586,000.



63% of the workforce is educated to degree level or above.



One of the lowest unemployment rates of any UK city at 4.40%.



'Time Out' World's Best City 2022.



86% - high value service industries account for 86% of employment. Edinburgh's GVA per capita is 1.3 times the UK average for major cities and forecast to grow at 6% p.a. for the next 5 years.





80,000 higher education student population across 8 universities and higher education colleges, providing a highly educated pool for employers.



17.5 million nights and £2.9 billion tourist spend in Edinburgh from international and UK visitors.



UK's largest regional financial centre over 30 operational banks and £500 billion of assets under management.

St Andrew Square is Edinburgh's most highly desired office and leisure location, having evolved throughout its existence, cementing it as Edinburgh's premier commercial and leisure centre.

The Mint Building is prominently situated at the southeast corner of St Andrew Square, a few seconds walk from Princes Street and the St Andrew Square tram halt. St James Quarter, Edinburgh Waverley Rail Station and Edinburgh Bus Station are all within a 3-minute walk.

Many high-quality retailers are in the immediate vicinity, including Harvey Nichols and John Lewis department stores, and a number of luxury retailers including Louis Vuitton, Burberry, Canada Goose, Mulberry and Tag Heuer.

The choice of restaurants and bars is excellent, with Lady Libertine, Hawksmoor, Dishoom, The Ivy, Duck & Waffle, Sushi Samba and Gleneagles Townhouse all within a few minutes' walk.

A range of excellent hotels are also available around St Andrew Square and immediate area, including the W Hotel, The Edinburgh Grand, Malmaison, The Balmoral, Motel One, Premier Inn and ibis Styles. Two new hotels are in planning on St Andrew Square, including a Clayton by Dalata at no. 28 and a Point A at no. 9-10.

Work has also now commenced on the Dunard Centre, on the east side of the square. Designed by David Chipperfield architects and supported by the Dunard Fund and Edinburgh City Region Deal, this will provide a brand new 1,000-person capacity concert hall. The investment to create the facility is in excess of £75 million and it is expected to open in 2026.

LOCAL OCCUPIERS

- 1 Stewart Investors, First Sentier Investors
- 2 abrdn
- 3 RBS
- 4 Baillie Gifford
- 5 Glenmorangie
- 6 Registers of Scotland

- 7 Amazon, Creative Scotland, Microsoft & NHS
- 8 Kaplan International Language School
- - 11 Scottish Government

- 9 UBS, KPV & Places for People
- 10 Edinburgh Council HQ
- 12 Computershare

LOCAL AMENITIES

- 1 John Lewis
- 2 Multrees Walk
- 3 Edinburgh St James
- 4 Harvey Nichols
- 5 Motel One
- 6 The Balmoral
- 7 Costa Coffee
- 8 Malmaison

- 9 Gleneagles Townhouse
- 10 The Edinburgh Grand
- II W Hotel
- 12 (to be) Clayton by Dalata
- 13 (to be) Point A
- 14 (to be) Dunard Centre
- 15 The Ivv. Dishoom, Gaucho. Wagamama, Bread Street Kitchen

PUBLIC TRANSPORT



Tram Stops



Waverley Station



Edinburgh Bus Station







CONNECTIVITY

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The Mint Building is at the heart of Edinburgh's excellent multi-mode transport system. In particular Edinburgh Waverley Rail Station, Edinburgh Bus Station, St Andrew Square tram halt and access to Edinburgh's excellent city-wide local bus services are all within a few minutes' walk.





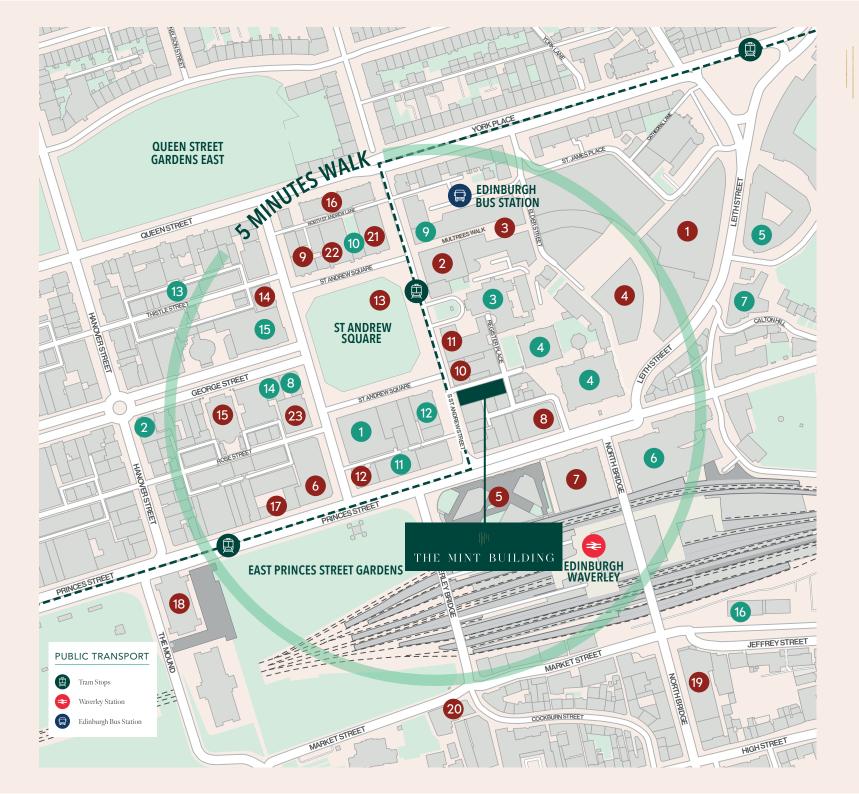


LOCAL OCCUPIERS

- 1 abrdn
- 2 Royal Society of Edinburgh
- 3 RBS
- 4 Registers of Scotland
- 5 Baillie Gifford
- 6 Amazon, Creative Scotland, Microsoft & NHS 7 Glenmorangie
- 8 SG Hambros, Santander & Punter Southall
- 9 Computershare
- 10 Kaplan Language School
- 11 Cadence Design, Thomson Reuters & Adam & Co.
- 12 UBS, KPV & Places for People
- 13 Scottish Futures Trust
- 14 Coutts
- 16 New Waverley Development and Edinburgh City HQ

LOCAL AMENITIES

- 1 John Lewis
- 2 Harvey Nichols
- 3 Multrees Walk
- 4 Edinburgh St James
- 5 Waverley Mall
- 6 Jenners 7 The Balmoral
- 8 Motel One
- 9 Malmaison
- 10 The Edinburgh Grand
- 11 Gleneagles Townhouse
- 12 Old Waverley Hotel
- 13 Costa Coffee 14 ibis Styles
- 15 The Dome
- 16 Scottish National Portrait Gallery
- 17 Mercure Hotel
- 18 Scottish National Gallery and Royal Scottish Academy
- 19 Hilton Edinburgh Carlton
- 20 Motel One
- 21 (to be) Clayton by Dalata
- 22 Stewart Investors, Sentier Investors
- 23 (to be) Point A Hotel





THE MINT BUILDING

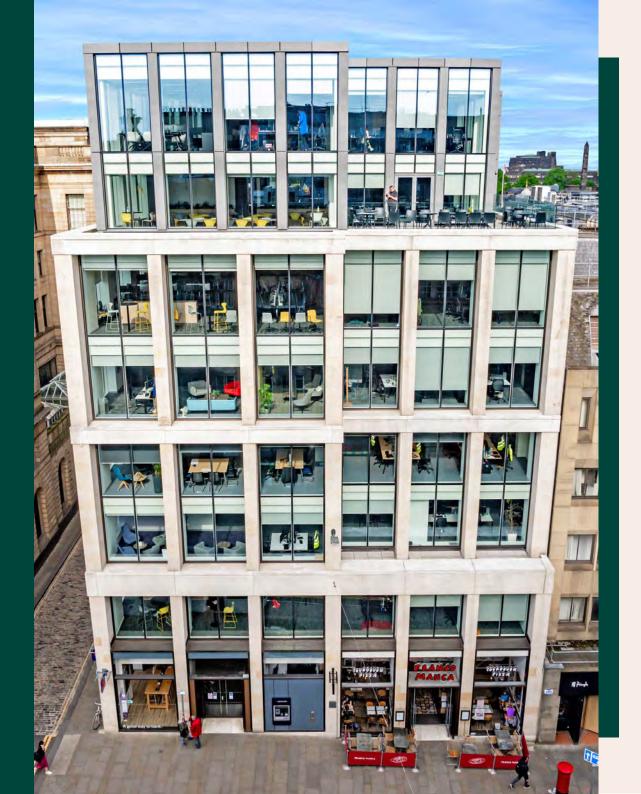
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The Mint Building was completed in 2019, as part of the award-winning mixed-use 'Registers' development by the highly regarded Chris Stewart Group.

The building comprises 59,427 sq.ft of best-in-class new-build office accommodation, together with 11,040 sq.ft of restaurant / retail accommodation in two restaurants and one retail unit. The development included the integration and sensitive restoration of an 1860's Venetian Gothic former warehouse, retaining intricate stonework and windows, providing the building with unique character.

The offices are planned over basement, ground and seven upper floors with a statement double-height reception, three roof terraces, secure parking, cycle storage and quality end-of-journey facilities. Car access is via a hydraulic lift into the basement. There is a dedicated cycle entrance from street level to the cycle racks and end-of-journey area.

The restaurant and retail units are open plan with glazed frontages and are planned over basement and ground floors. The fit outs are high quality reflecting the tenants' corporate style.



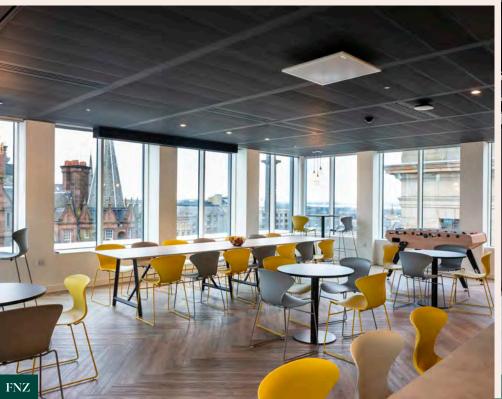


The specification of the offices includes:

- Fully glazed, double-height reception area with secure pass gates.
- ullet 3 x 12-person lifts with integrated access control.
- 5 secure car parking spaces and 34 secure bike spaces.
- \bullet End of journey facilities including country-club style showers and lockers.
- 3 x south-facing roof terraces at 5th and 6th floors.
- Fully electric building with heating and cooling provided by a VFV system utilising air-source heat pumps.
- \bullet LED lighting throughout with presence detection.
- Automatic controls and Building Management System with front end monitoring from reception (or offsite) to allow central control and monitoring of the complete M&E installation.









ESG CREDENTIALS

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The Mint Building is future-proofed to meet the exacting ESG standards of occupiers and investors. The office has an EPC of A(7), BREEAM rating of 'Very Good' and an Energy Use Intensity (EUI) 46% lower than the CRREM 2040 CIBSE benchmark 'Good Practice' values. The office is 100% electric incorporating air source heat pumps and LED lighting.

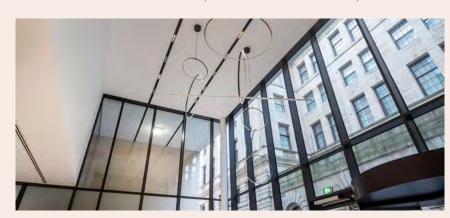






A CRREM aligned decarbonisation assessment and report has been prepared on behalf of the owner, analysing energy and carbon performance, and improvement potential of the building. A copy of this is available in the dataroom.

ADDRESS	TENANT	EPC RATING
20 West Register Street	FNZ (UK) Limited	A (7)
17 South St Andrew Street (Unit EI)	Nationwide Building Society	A (6)
15 South St Andrew Street (Unit E2)	Franco Manca 2 UK Limited	B (26)
18 West Register Street (Unit F)	Permanently Unique Group Limited (t/a Tattu)	B (30)







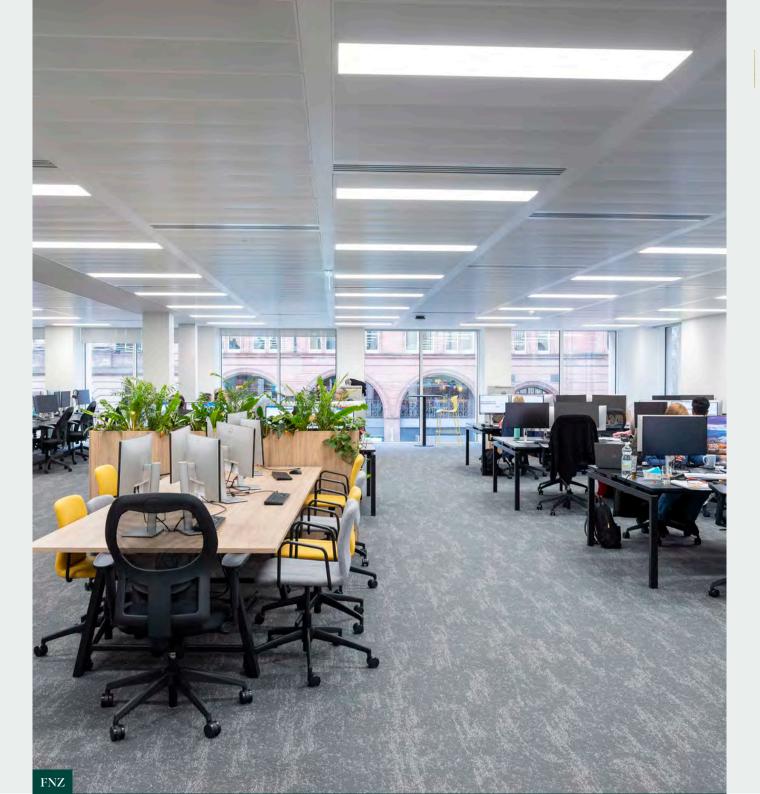


ACCOMMODATION & FLOORPLANS

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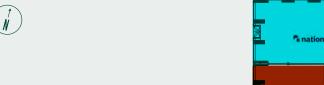
A digital measured survey has been undertaken by Plowman Craven. A copy of the report is available in the dataroom. The areas undernoted are calculated in accordance with the RICS Code of Measuring Practice (6th Edition). The offices and retail are stated as net internal area and the restaurants are stated as gross internal area.

Level	Use	Area (sq.m)	Area (sq.ft)	Roof terrace (sq.m)	Roof terrace (sq.ft)
Level 7	Office	509.5	5,484		
Level 6	Office	500.3	5,385	97.2	1,046
Level 5	Office	728.6	7,843	51.6	555
Level 4	Office	915.9	9,859		
Level 3	Office	942.1	10,141		
Level 2	Office	936.5	10,080		
Level 1	Office	869.0	9,354		
Ground	Office reception & BMA	119.0	1,281		
Ground	Restaurant / retail	689.6	7,423		
Basement	Restaurant / retail	336.0	3,617		
Total	Office (inc. reception)	5,520.9	59,427	148.8	1,601
Total	Restaurant / retail	1,025.6	11,040		
Total	Building area	6,546.5	70,467	148.8	1,601



GROUND

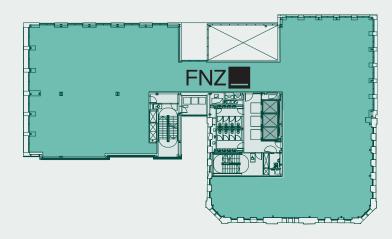




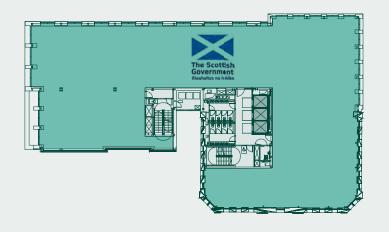




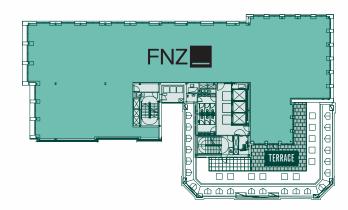
1ST FLOOR



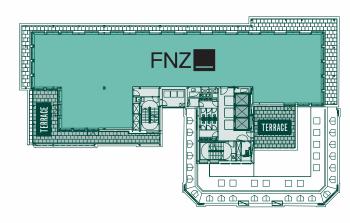
2ND FLOOR



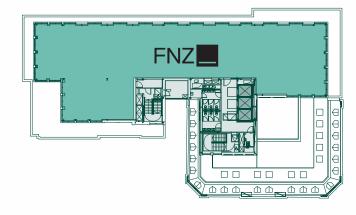
4TH FLOOR







7TH FLOOR





3RD FLOOR











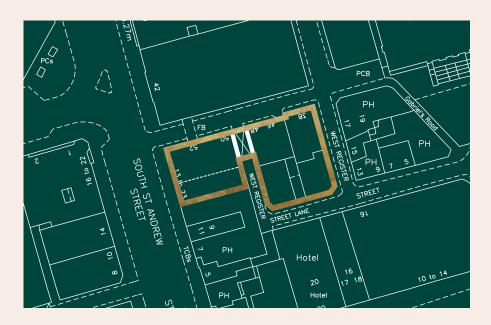


TITLE

4114

The property is held by way of Heritable tenure (Scottish equivalent of English Freehold). The Title boundaries are indicated on the adjacent plan. The Title to the area over West Register Street Lane is of the airspace only.

Title boundaries are indicative and full detail is available in the dataroom.





TENANCY SCHEDULE

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The Mint Building is let on institutional full repairing and insuring terms in accordance with the following tenancy schedule.

Address	Use	Tenant	Area (sq.ft)	Cars	Rent (£/p.a.)	Rent (£/sq.ft.)	Lease Start	Next Rent Review	Break Option	Lease Expiry	Comments
20 West Register Street	Office	FNZ (UK) Limited	59,427	5	£2,068,616	£34.51	18/11/2019	18/11/2024	-	17/11/2034	Includes reception and BMA area of 1,281 sq.ft. Levels 2, 3 & 4 sub-let to the Scottish Ministers. Cars rentalised at £3,500 each (included in the stated rent per annum).
17 South St Andrew Street (Unit EI)	Retail	Nationwide Building Society	4,277	-	£215,000	£50.27	25/11/2019	25/11/2024	25/11/2034	24/11/2044	Subsequent break option on 25th November 2039. ITZA of 1,719 sq.ft. TS area is NIA. Lease states GIA of 4,554 sq.ft.
15 South St Andrew Street (Unit E2)	Restaurant	Franco Manca 2 UK Limited	2,206	-	£115,000	£52.13	22/08/2019	22/08/2024	22/08/2029	21/08/2034	TS area is GIA.
18 West Register Street (Unit F)	Restaurant	Permanently Unique Group Limited (t/a Tattu)	4,557	-	£225,000	£49.37	18/10/2019	18/10/2024	18/10/2034	17/10/2039	TS area is GIA. Name change from Tattu Manchester Limited on 18/07/2023.
		TP-4-1	70.467	1 -	62 (22 (16						

The Mint Building

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4 tenancies overall (1 office and 3 restaurant / retail)

79%

79% of income generated by office tenant, FNZ who have the strongest possible Experian rating of 100/100 reflecting 'Very Low Risk'

98/100

98/100 income-weighted average Experian rating of 98/100 reflecting 'Very Low Risk'

100%

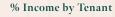
100% of income from Experian rated 'Very Low Risk' and 'Below Average Risk' tenants

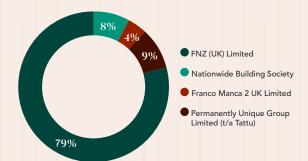
11.7 YEARS

11.7 years WAULT to expiry and 10.2 years to nearest breaks

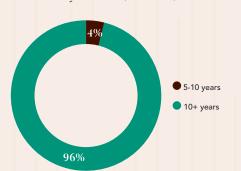
96%

96% of income secure for 10+ years and 100% secure for 5+ years

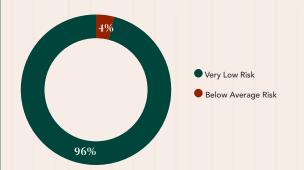




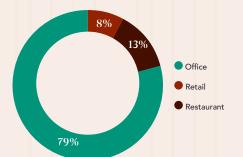
% Income by WAULT (to breaks)



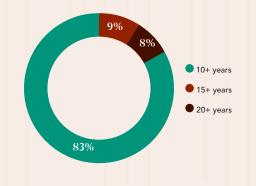
% Income by Experian rating



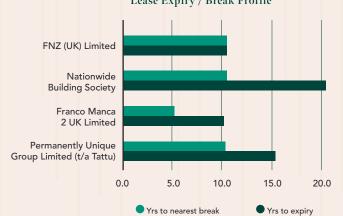
% Income by Use



% Income by WAULT (to expiry)



Lease Expiry / Break Profile



TENANT PROFILES

비타미



FNZ is a global financial services company that provides investment platforms to major financial institutions and wealth management firms. It currently has more than US\$1.5tn in assets under administration. Its technology platform is designed to provide an end-to-end service, including investment front office, tax wrappers and investment back office under a platform as a service delivery model.

Tenant

FNZ (UK) Limited (05435760)

Experian Score 100/100

Experian Rating 'Very Low Risk'



Nationwide Building Society is a British mutual financial institution, the seventh largest cooperative financial institution and the largest building society in the world with over 16 million members. Its headquarters are in Swindon, England.

Nationwide is made up of around 250 different building societies. Among the most significant mergers were those with the Anglia Building Society in 1987 and the Portman Building Society in 2007. It is now the second largest provider of household savings and mortgages in the UK and has a 10.3% market share of current accounts for the 2021/2022 financial year.

For the financial year 2021/2022, Nationwide had assets of around £272.4 billion compared to £483 billion for the entire building society sector, making it larger than the remaining 42 British building societies combined.

Tenant

Nationwide Building Society (IP00355B)

Experian Score 100/100

Experian Rating

'Very Low Risk'

FRANCO MANCA

Franco Manca is a sourdough Neapolitan pizza business operating around 70 pizzerias in the UK. It was founded in 2008 by Giuseppe Mascoli and Bridget Hugo. The first restaurant opened on Market Row in Brixton Market. Initially sites were in the London metropolitan area, then the company opened in Italy with a summer pizzeria on the island of Salina to the north of Sicily. Since then, the company has opened restaurants in many English cities including Brighton, Bath, Bristol, Cambridge, Leeds, Manchester and Oxford. Glasgow, Edinburgh and Cardiff followed these. Franco Manca opened a pizzeria in Malaga Spain in April 2023.

Tenant

Franco Manca 2 UK Limited (07045067)

Experian Score 57/100

Experian Rating 'Below Average Risk'

TATTU

Tattu is an independent family run business founded in 2015 by two brothers. Tattu brand set out with a clear vision – to bring something unique and exciting to the UK culinary scene. The word Tattu is derived from a combination of 'Tattoo' the art form that inspires their striking interiors and 'Tatau' which is an ancient word from eastern culture that means to 'make a mark'. The goal was to build a customer experience around the brand that stimulates all senses, fusing beautiful and meaningful design with quality and innovative Chinese cooking. The group has restaurants in Manchester, Leeds, Birmingham, Edinburgh and London.

Tenant

Permanently Unique Group Limited (08821878)

Experian Score 100/100

Experian Rating 'Very Low Risk'

MARKET COMMENTARY

$||\cdot||^{1/4}$

Edinburgh office occupational market

Total office take-up in Edinburgh in 2023 was 661,000 sq.ft, in line with the 5-year average. The number of deals transacted was 168, higher than the 2022 figure of 151.

Supply of new Grade A accommodation remains highly constrained, with 3 developments currently under construction and due to complete in the next 18 months, totalling 140,000 sq.ft. Of this, 50,000 sq.ft is already let or under offer. There are no further developments beyond this yet committed. Potential new supply has been further eroded by several incidences in 2023 of office buildings being sold for hotel use, two of these being on St Andrew Square itself.

Consequently, rents have continued to grow and are now firmly established at $\pounds 45/\text{sq.ft}$, with new terms being issued in excess of this. It is widely expected that rents will grow by a further 10%+ over the next 3 years as demand remains robust for good quality city centre space, against limited availability.

Incentives to tenants taking new space are typically 10-12 months for a 10-year unbroken term.

Recent transactional evidence is summarised in the table below:

Property	Floor	Tenant	Size (sq.ft)	Rent (£/sq.ft)	Date
New Clarendon House	1F	Confidential	6.329	£45.00	U/O
New Clarendon House	4F	Confidential	4,714	£45.00	U/O
30 Semple Street	4F	Confidential	8,135	£45.00	U/O
30 Semple Street	5F & 6F	Hymans Robertson	14,680	£45.00	Q1 2024
New Clarendon House	2F	Buro Happold	6,383	£45.00	Q4 2023
New Clarendon House	3F	Atkins	6,198	£45.00	Q4 2023
Capital Square	2F	LGT Wealth Management	9,272	£43.00	Q3 2023
New Clarendon House	5F	TLT	3,153	£42.50	Q2 2023
22 Rose Street	4F	Rabbie's	6,292	£42.50	Q1 2023







Edinburgh leisure and retail occupational market

St Andew Square is firmly established as Edinburgh's most sought after F&B location, home to the likes of The Ivy, Dishoom, Hawksmoor, Gaucho and Gordon Ramsay Bread Street Kitchen, all of which choose the location as their first in Scotland.

The redevelopment of I-8 St Andrew Square by Standard Life in 2014-2015, attracted a new calibre of restaurant operator to Edinburgh and, crucially, sufficient massing to accommodate complimentary occupiers, with rents of £65-£75/sq.ft achieved. Other nearby F&B occupiers include Duck & Waffle, Sushi Samba, Wahaca, The Botanist and The Alchemist.

Scotland's premier luxury retail throughfare, Multrees Walk, connects St Andrew Square to the recently opened St James Quarter, with brands including Louis Vuitton, Mulberry, Gucci, Max Mara and Mappin & Webb.

Investment market

Edinburgh is one of the leading Big 6 regional UK office markets, with a truly global investor base owning assets in the city. Approximately \pounds 1.5bn of investment transactions have completed in the last 5 years.

The international recognition of the city, coupled with the impressive fundamentals of the occupational market and performance prospects has ensured that Edinburgh remains a highly desirable and liquid market.

Recent peak prime yields and capital values have been 4.3% and £750/sq.ft respectively. Current market pricing presents a once in a cycle opportunity for an investor to acquire prime assets at a substantial discount to peak values in a market which continues to offer rental growth performance.

There have been a limited number of prime investment opportunities offered to the market in the last 12 months. The following table highlights some of the recent transaction evidence, together with longer-term Edinburgh comparables:

Property	Area (sq.ft)	WAULT	Price	NIY	CV/ sq.ft	Purchaser	Date
EQ, Bristol	194,426	8.9 years	£116m	6.35%	£597	On market	Q2 2024
Halo - Finzels Reach, Bristol	116,024	9.5 years	£70.16m	5.77%	£605	CBREIM	Q1 2024
Capital Square, Edinburgh	123,030	10.6 years	£72m	5.95%	£585	Federated Hermes	Q1 2023
101 Barbirolli Square, Manchester	87,428	6 years	£47.3m	5.70%	£544	La Francaise	Q1 2023
2 Semple Street, Edinburgh	44,866	8.5 years	£30.25m	4.70%	£674	La Francaise	Q4 2021
Quartermile 3, Edinburgh	73,000	7.4 years	£45.25m	4.61%	£616	KanAm	Q4 2020
4 North, Edinburgh	41,234	9 years	£31m	4.33%	£751	KanAm	Q2 2020



INVESTMENT RATIONALE



Unrivalled location & situation - The situation of the Mint Building in the heart of Edinburgh's east end embodies what it means to be in a truly prime location. The address, immediate amenities and connectivity to all modes of transport are the best the city has to offer.



Significant complete & ongoing regeneration – of mixed-uses in the immediate surrounding area, further enhancing what is already an exceptional environment.



Attractive market dynamics – an opportunity to acquire a trophy asset in one of the UK's strongest and most resilient markets, characterised by low supply levels and robust demand.



Future-proofed ESG credentials – The Mint Building is future-proofed to meet the exacting ESG standards of occupiers and investors. The building has an EPC of A(7), BREEAM rating of 'Very Good' and an Energy Use Intensity (EUI) 46% lower than the CRREM 2040 CIBSE benchmark 'Good Practice' values. The building is 100% electric incorporating air source heat pumps and LED lighting.



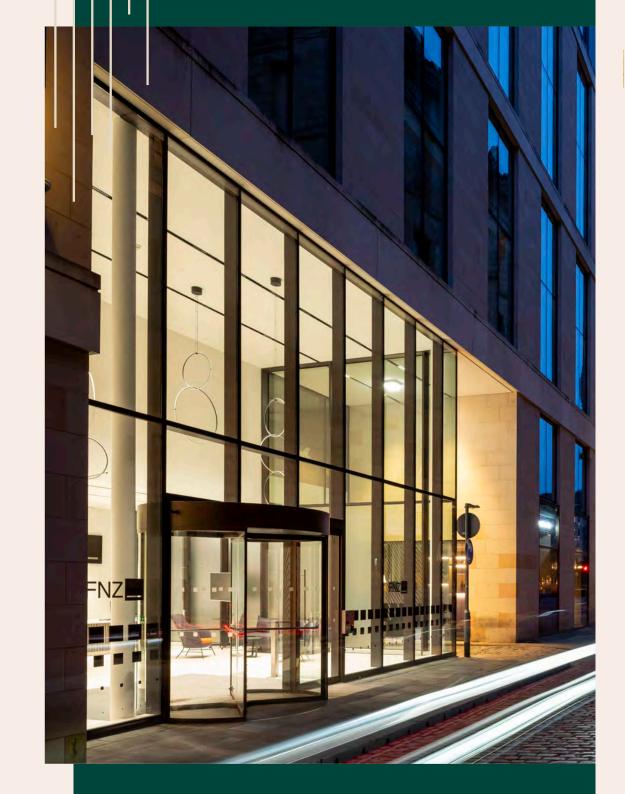
Outstanding income profile – strong credit tenants, with high-profile brands, all in occupation of the property with a WAULT (certain) of over 10 years.



Income performance – The passing rents reflect an overall discount of c.30% to current prime rental levels in the city, with all leases offering rent reviews in the next 6 months allowing a purchaser to immediately capture this market performance. Continuing strong rental growth in the Edinburgh office, leisure and retail markets is also predicted by all research teams.



Optimum entry point – prime office rents in the city have grown by 23% since 2020 and continue to grow with highly-constrained supply and strong demand for best-in-class accommodation. This trend is set to continue with growth of 10%+ anticipated over the next 3 years. At the same time, capital values per sq.ft have fallen, and the purchase price quoted reflects a 23% discount against the 2020 peak of £750/sq.ft. This provides an investor with a once in a cycle opportunity to time an acquisition at the optimum point of entry.





PROPOSAL & FURTHER INFORMATION

Offers are sought in excess of £41,000,000, exclusive of VAT. The property is held in a Luxembourg domiciled SPV and a sale of either the asset or the SPV is available.

A purchase at this level would reflect the following profile:

	Asset purchase (6.77% costs)	LuxCo purchase (1.80% costs)
Net initial yield (%)	6.0%	6.3%
Headline reversionary yield (%)	7.3%	7.7%
Capital value (£/sq.ft)	£582	£582

VAT

The property is elected for VAT. We envisage that the sale will be treated as a Transfer of a Going Concern (TOGC).

CAPITAL ALLOWANCES

Significant Capital Allowances remain available with the building. Further information is contained within the dataroom.

VENDOR SURVEYS

Assignable independent surveys are available in the dataroom, covering the following:

- Measured survey
- Building survey
- M&E survey
- Specialist cladding survey
- Vertical transport survey
- Phase 1 environmental survey
- Reinstatement cost assessment
- CRREM aligned decarbonisation assessment & report

DATAROOM

Access to a virtual dataroom is available to parties registering an interest via the selling agent.

AML REGULATIONS

In accordance with AML Regulations, the successful purchaser will be required to satisfy the Vendor and their advisors on the source of funds used to acquire The Mint Building.

CONTACTS

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Subject to Contract

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