# PRIME, MULTI-LET INDUSTRIAL INVESTMENT OPPORTUNITY



COMMERCIAL PARK

KELVIN SOUTH, EAST KILBRIDE, G75 ORH





### **EXECUTIVE SUMMARY**

- » 100% prime multi let industrial estate strategically located in the established industrial location of Kelvin South, East Kilbride.
- » Completed in April 2021, the subjects comprise a highly specified modern industrial estate including 6.74m eaves height, electric roller shutter doors, high performance insulated cladding with 4 parking spaces per unit.
- » Multi let to 7 occupiers including Strachan & Kemp, All Terrain Electrical Ltd and James Raeburn & Sons.
- » Extending to a total built GIA of 25,000 sq ft arranged over 10 units.
- » Attractive WAULT to expiries of 8.11 years and to breaks of 4.62 years.
- » The asset produces a total passing rent of £227,250 per annum, reflecting an average rent of only £9.09 psf with genuine future rental growth potential.
- » Potential to add to landholding via acquisition of future phase buildings when developed.
- » Heritable Title (Scottish equivalent of English Freehold).
- » Offers in excess of £3,400,000, are invited for the benefit of our clients heritable interest (Scottish equivalent to English freehold) subject to contract and exclusive of VAT. A purchase at this level would provide a very attractive net initial yield of 6.28% and a capital value of £136 psf assuming purchasers costs of 6.46%.



### LOCATION

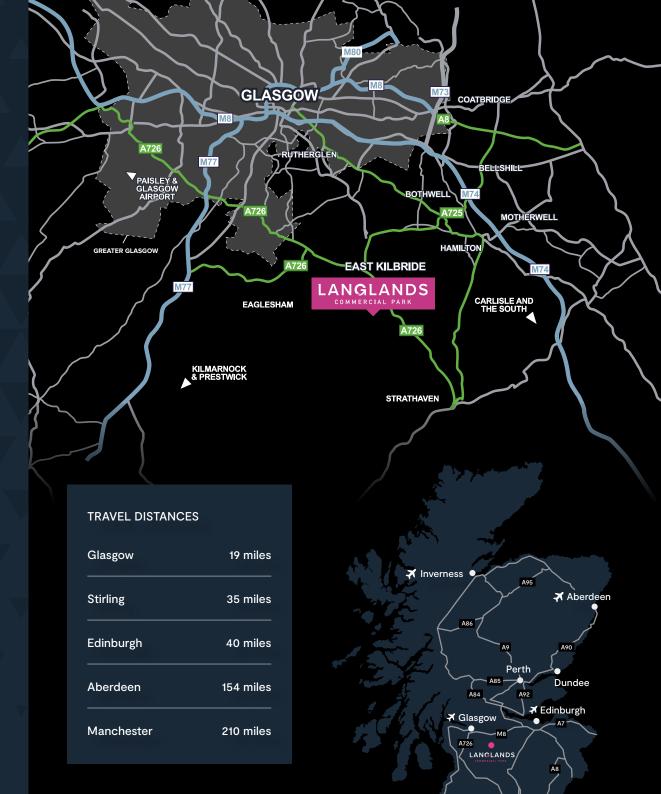
Designated Scotland's first new town in 1947, East Kilbride has grown to become the country's 6th most populated town. Located 13 miles south of Glasgow city centre, East Kilbride is a well established business location with excellent connectivity locally and wider across the central belt.

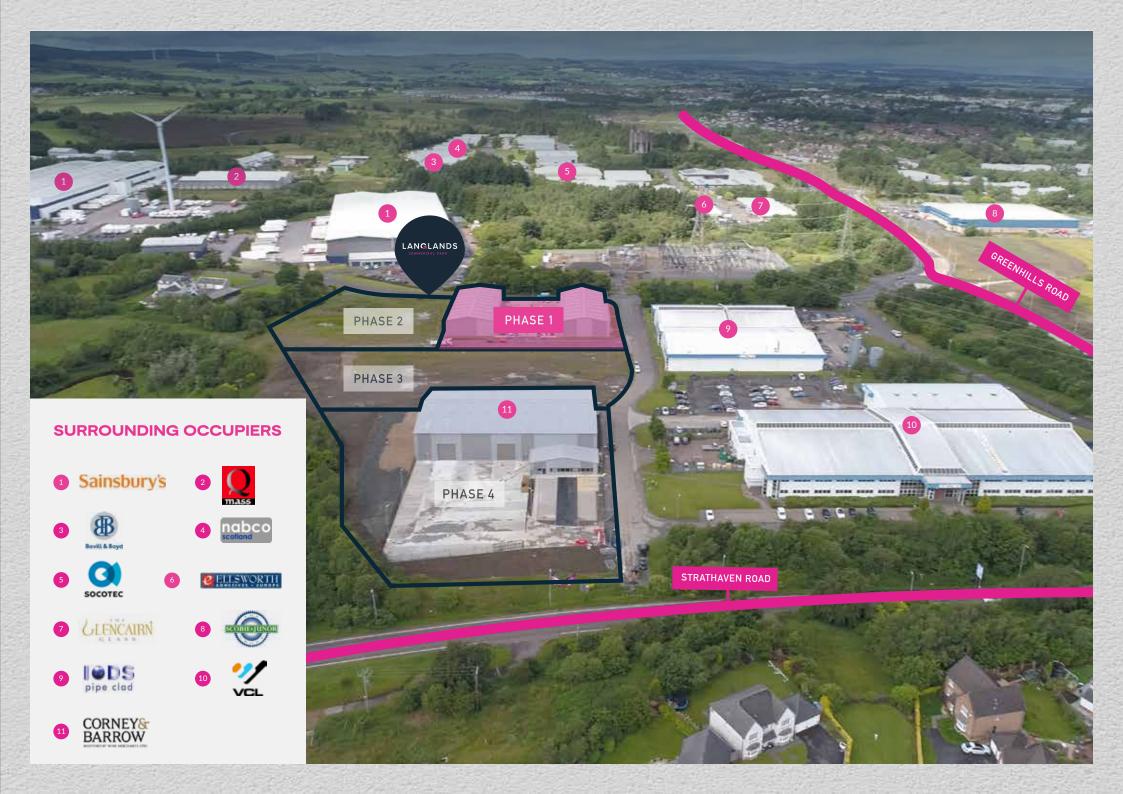
Langlands Commercial Park is located in the well established industrial hub of Kelvin South, located at the southern boundary of the town.

Accessed off Kelvin Park South Road, Langlands Commercial Park is prominently situated fronting Hurlawcrook Road with immediate access to the A726, connecting Langlands to the East Kilbride Expressway and onwards to the M74 and M8 to the north east and M77 to the west.

Occupiers in close proximity include Sainsburys Distribution, Glenalmond Group, Marwood, Q Mass, IODS and VCL.







### **SPECIFICATION**

### Whilst not exhaustive, the specification includes:

- » 6.74m external eaves height
- » High performance insulated cladding
- » Electrically operated roller shutter doors
- » Well proportioned single office with W.C in each unit
- » 10% roof lights
- » 4 parking spaces per unit including one DDA space
- » 4 electric charging points
- » EPC Ratings of "C" (31-33)

### THE DEVELOPER



Established in the north east of Scotland in 1987, Knight Property Group is an award winning developer, renowned for the development and delivery of speculative and pre-let commercial properties across the logistics, office, industrial and trade counter sectors. Active throughout Aberdeen, the north east and central belt of Scotland, Knight Property Group has developed market leading sites including The Capitol, Union Street, Westpoint Business Park, Prospect Park, Kirkhill Commercial Park, Altens Trade Park and Belgrave Logistics Park, currently the largest ongoing speculative logistics development in Scotland.

The asset was built by way of a Design and Build style contract. Warranties will be available from the design team and main contractor.





### **TENANCY INFORMATION**

Ter	nant	Unit	Size (sq.ft)	Rent (£/pa)	Rent (£/sq.ft)	Lease Start	Lease Expiry	Next Review	Break Option	EPC Rating	Comments
An	zada & Co Ltd	1a	2,500	£22,500	£9.00	08/11/2021	07/11/2031	08/11/2026	07/11/2026	C33	Deposit of £6,750 held.
	Terrain All ctrical Ltd	1b &1c	5,000	£45,000	£9.00	08/04/2022	25/08/2032	26/08/2027	26/08/2027	C32	Deposit of £27,000 held. Rent review to the higher of OMRV/RPI (2%-4%)
	Terrain All ctrical Ltd	1d	2,500	£22,500	£9.00	26/08/2022	25/08/2032	26/08/2027	25/08/2027	C32	Deposit of £13,500 held. Rent review to the higher of OMRV/RPI (2%-4%)
2	S (Electrical and chnical Services	1e	2,500	£22,500	£9.00	01/06/2022	31/05/2032	01/06/2027	31/05/2027	C33	Deposit of £9,000 held.
RG	M Vent Limited	1f	2,500	£22,500	£9.00	23/05/2022	22/05/2027		22/05/2025	C33	
-	nes Raeburn and ns Ltd	1g	2,500	£22,500	£9.00	15/09/2022	14/09/2027			C31	Deposit of £9,000 held.
Kul	koon Homes	1h	2,500	£23,500	£9.40	07/12/2022	06/12/2027			C31	Deposit of £11,750 held.
Str	achan & Kemp	1i	2,500	£23,750	£9.50	01/08/2022	31/07/2032	01/08/2027	31/07/2028	C31	
Str	achan & Kemp	1j	2,500	£22,500	£9.00	28/02/2022	31/07/2032	28/02/2027	31/07/2028	C33	Deposit of £13,500 held.
то	TALS		25,000	£227,250		17.57		Maria 1			



### SERVICE CHARGE

For the year ending 31st March 2023, the service charge equates to  $\pounds$ 1.01 per sqft. There is no service charge shortfall. Further information is available in the dataroom.



## **COVENANT INFORMATION**

#### Anzada & Co Ltd

Established in 2010, Really Awesome Coffee specialise in mobile coffee, delivering coffee to offices and events across Scotland. The business also carries out bespoke conversions of Land Rover Defender coffee vans.

Learn more: www.reallyawesomecoffee.co.uk

#### All Terrain All Electric Ltd

All Terrain All Electric Ltd is an innovative start up developing a back to basics and utilitarian electric 4x4 with the Munro SUV a fully electric car designed and manufactured in the UK.

The company has an Experian rating of 38/100 denoting an 'Above Average Risk' risk of business failure.

Learn more: www.munro-ev.com

#### **Electrical and Technical Services**

Electrical and Technical Services provide domestic and commercial services including installation, design and build and testing.

The company has an Experian rating of 49/100 denoting an 'Above Average Risk' of business failure.

Learn more: www.etsservices.co.uk

#### James Raeburn and Sons Ltd

James Raeburn and Sons Ltd rent and lease cars and light motor vehicles across the central belt.

#### Strachan & Kemp

Strachan & Kemp provide facilities and property management support services to the commercial sector, with services including maintenance, repairs, contract cleaning and waste management.

The company has an Experian rating of 94/100 denoting a 'Very Low Risk' of business failure.

Learn more: www.strachanandkemp.co.uk

#### **Kukoon Homes**

Kukoon Homes are an innovative new housebuilding company, specialising in building A+ rated, energy efficient homes in small boutique developments, in rural locations across the West of Scotland.

Learn more: www.kukoonhomes.com

#### **RGM Vent Ltd**

RGM Vent Ltd is a Northern Ireland based company offering design, manufacturing and installation expertise across the UK.

The company has an Experian rating of 100/100 denoting a 'Very Low Risk' of business failure.

Learn more: www.rgmvent.com





### **RENTAL PAYMENT** HISTORY

The development was completed in April 2021. To date, the estate has enjoyed a good rental payment history. Supporting information is contained within the dataroom.



### **SCOTTISH INDUSTRIAL MARKET**

The industrial sector has been one of Scotland's stand out performers over the last 18 months.

Driven by a strong occupational backdrop with low levels of supply and positive rental growth, prime Scottish industrial yields have reached 3.60% with limited availability of modern, good quality stock creating competitive tension in the market.

Prime Scottish industrial yields continue to trade at a discount against best locations south of the border.

This yield gap has attracted interest from a truly global investor base. With macroeconomic factors impacting the UK commercial property market it is anticipated that investors will prepare for a flight to quality, targeting modern, well specified, energy efficient industrial assets. Developments such as Langlands Commercial Park are perfectly placed to provide investment performance going forward.

A flavour of some recent multi let investment transactions are highlighted below.

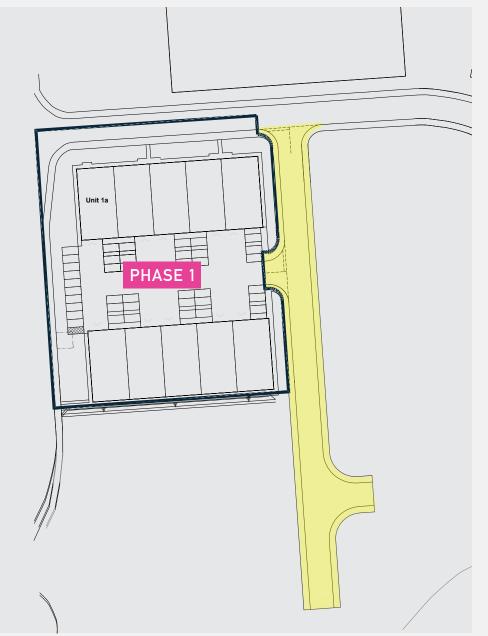
Address	Date	Size (sq.ft)	Price (Capital rate sq.ft)	Yield	Purchaser
The Cesaer Portfolio	Jan-22	169,998	£24.25m/£143	5.20%	Ribston
Citylink Industrial Estate, Helen Street, Glasgow	Dec-21	56,550	c£6.97m/£123	c4.88%	Nuveen
Harmony Court, Glasgow	Dec-21	48,169	£5.25m/£109	5.60%	Indusrials REIT
Ibrox Business Park, Glasgow	Sep-21	78,764	£10.04m/£127	5.25%	Mileway
Stenhouse Mill Wynd Industrial Estate, Edinburgh	Mar-21	63,182	£8.44m/£134	5.48%	Kennedy Wilson
M8 Interlink Estate, Coatbridge	Dec-20	290,104	£25.40m/£88	5.67%	Northwood
Bellknowes Industrial Estate, Inverkeithing, Fife	Dec-20	138,043	£10.45m/£76	5.97%	Caisson AM
R6 Industrial Estate, Queen Anne Drive, Newbridge	Dec-20	32,009	£3.90m/£122	6.40%	Stenprop





### TENURE

Heritable Title (Scottish equivalent of English Freehold).









\* indicative Title plan



#### VAT

The property is elected for VAT, however, it is envisaged the transaction will be treated as a T.O.G.C.

#### **ENVIRONMENTAL / SUSTAINABILITY**

The development features EPC Ratings of "C" (31-33). Copies of the EPC's are available in the dataroom.

#### DATA ROOM

An online data room is available containing key documentation including:

- Title information
- Occupational leases
- Management, service charge and rental payment information

#### Access can be provided upon request.

#### Subject to Contract

Disclaimer: Lismore Real Estate Advisors Limited.

Notices relating to the Misrepresentation Act 1967 and Property Misdescriptions Act 1991.

1. The particulars are set out as a general outline only for the guidance of intending purchasers and do not constitute part of an offer or contract

2. All information contained in these particulars is for guidance and general information only and will be used at your own risk

3. The particulars have been produced in good faith. We have made reasonable endeavours to ensure the accuracy of this information, however, we do not guarantee or warrant the accuracy or completeness, or factual correctness or reliability of any information contained within.

4. We do not accept any liability for any errors or omission including any inaccuracies or typographical errors. All maps and plans are provided for identification purposes only.

5. Any intending purchasers or third parties should not rely on these particulars as statements of fact but satisfy themselves by inspection or otherwise that they are correct and accurate especially in relation to floor areas and other measurements.

6. Unless otherwise stated, all prices, rents and other charges are guoted exclusive of Value Added Tax (VAT). Any intending purchasers or tenants must satisfy themselves independently as to the incidence of VAT in respect of any transaction. December 2022.

#### ANTI-MONEY LAUNDERING

Under both HMRC and RICS guidance, as property agents we are obliged to undertake AML diligence for both the purchasers and vendors (our client) involved in a transaction. As such, personal and or detailed financial and corporate information might be required before any terms are agreed or any transaction can conclude.

#### **INVESTMENT PROPOSAL**

Offers in excess of  $\pounds$ 3,400,000, are invited for the benefit of our clients heritable interest (Scottish equivalent to English freehold) subject to contract and exclusive of VAT. A purchase at this level would provide a very attractive net initial yield of 6.28% and a capital value of £136 psf assuming purchasers costs of 6.46%.

### FURTHER INFORMATION AND VIEWING ARRANGEMENTS

Further information can be found via access to the data room. To make arrangements to view the property please do not hesitate to contact:



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